



**We Understand
Your Challenges**



OUR MISSION

To partner with organizations with the goal of providing the highest quality document imaging solutions, managed services and workflow software solutions.



Though we have grown, we remain humble. We realize that by design we are not the largest company in the Metro Atlanta area. We feel that clients are truly our business partner and not just some account number. Many larger

company's lose this special bond that we hold so dear.

Established in 1999 by Derek and Sherrie Mills, Tri-Copy Office Equipment, Inc. is locally owned and independently operated. Tri-Copy has been blessed with consistent manageable growth above industry standards. With a humble beginning in a 600 square foot two room facility and no client base, Tri-Copy is now headquartered in our purchased facility with a state of the art showroom to assist our clients.



KONICA MINOLTA

Award winning office copiers and printers including full color copiers and printers for both small business and corporate office environments.

Tri-Copy makes it easier than ever to compare prices on copiers in the Atlanta area. Tri-Copy office machines offers a wide variety of Konica Minolta BizHub copiers and printers including...

Digital Copiers

Color Copiers

Multifunctional Copiers

Small Business Copier Machines



Visit our showroom today!

725 W Lanier Avenue, Fayetteville, GA 30214



**Let us help
you improve
Business
Processes**

done / done / password found / operation 129 227
negative / negative / time (s) / rd / operation 2289
done / negative / error 003
error / error / restart
done / done / access / complete / operation 122 334
error
negative / analyzing / operation 552 390
preparation complete / code xx000x0x0x0



Let us help you improve Business Processes

Welcome to the Workplace of the future....**The Managed Office.** Our goal is to become your trusted technology advisor and the provider of all of your Managed Office Systems, Services and Solutions. You will benefit from having more time to run your organization, with peace of mind in knowing that your technology is future proofed, monitored, and expertly managed.

Our difference is built into our corporation's founding. By design, we will never be the largest provider in this managed services industry. We value our servant's heart and the privilege to serve our clients. We truly care about and even love our clients. We are your local chamber member, Rotarian, and community volunteer. Our passion is partnering with other businesses to create a collaborative community based on mutual respect and success. Our success is your success and this is measured only by your results.

Our three step Method:

- Analyze
- Optimize
- Manage

Since 1999, we have embraced the role of trusted advisor with our clients. Getting started begins with an analysis of your current state of operations, focusing on the technology your organization uses to conduct daily business operations. This first step is key. It is impossible to design solutions to unknown challenges.

The **analysis** process encompasses three core areas, your current bundling of Systems, Services and Solutions. Through our evolutionary process, we identify and recommend the best pathway forward to **optimize** these three core areas; thereby, increasing productivity, lowering costs and minimizing risks.

Our **Managed** Office Bundle will provide your operation with a singular partner you can depend on from consultation, design, implementation and support.

Locally accountable, globally connected and people that you can trust.

We are committed to your complete satisfaction. Our President, Derek Mills can be reached on his direct extension, 678-593-2871 or by email, dmills@tri-copy.com. Our vulnerability is being human. We are not isolated from the community we seek to serve. Through direct communication, we embrace and strive to ensure no client will ever suffer in silence and that any issue will be promptly and professionally resolved.



OUR METHOD



Let us help you improve Business Processes

The old office versus the new:

The old way:

- Copier person, phone person, computer person, software person
- Maintenance agreements for each

The new office evolution (the future is a journey and ever changing):

- An infrastructure where Everything is a service, managed by your trusted technology advisor
- Pricing per user, Bundled, scalable and always relevant
- A seamless solution for all core functions. Designed to improve operational efficiency, security, life cycle management, right sizing based on need and maximized return of investment on each dollar invested in operations.

From desktop to print shop, from server to laptop and from firewall to plug, there is no need too small or large that we cannot provide. All systems are backed by global manufacturers and supported by our award winning technical services division.

PRO-TECH
ON-SITE
REPAIR
SERVICES

MANAGED IT
ONSITE/REMOTE
LOCAL/CLOUD

CLOUD PBX
HOSTED VOIP
TELEPHONE

MANAGED
PRINT
SERVICES

BUSINESS
CONTINUITY
& BACKUP
DISASTER
RECOVERY



Let us help you improve Business Processes

Our leadership has over 120 years of B2B combined experience. We understand your challenges and have helped other businesses solve their problems through providing a comprehensive solution. Our technology stack of Managed Office Services is designed to increase productivity, lower costs, and minimize risk.

- Live Help Desk Receptionist
- Quick onsite technical response
- Convenient Level I help desk to remotely resolve immediate issues
- Award winning Technical Services Division
- Locally Owned and Managed. Direct Access to Senior Management.

Evolution is our new revolution. We are challenging businesses to embrace new ways of doing business and our clients include thousands of other local businesses like you. Over 1,000 employees, no problem. Just 1 employee, no problem. We love all of our clients and we welcome you to experience the difference. We are passionate about the privilege to serve our clients each day and work hard to always remain relevant to the ever changing business needs that we all face.

SERVICES

DOCUMENT
MANAGEMENT
SOFTWARE

MOBILE
PRINTING &
WORKFORCE

CLOUD
WORKFLOW &
COMPUTING
SOLUTIONS

COST
RECOVERY
SOFTWARE

PaaS,
IaaS,
SaaS



Let us help you improve Business Processes

Electronic Document Management. Your business's data is the single most valuable asset you own. If your data is still largely locked onto paper, then a major challenge has been identified and we can help! Enterprise Content Management (ECM) has been the proverbial can kicked down the road. But the office place of today demands electronic access to files locally, remotely, and securely. Change is 100% certain in business, but our strategic evolutionary process embraces change with stated goals in mind. Our solution is easily implemented and the benefits of ECM to your workflow begins immediately.

Workflow reengineering is not as difficult as it sounds. Inside and Mobile workforce demands require an evolutionary road map strategy. Sometimes a cloud workflow only, or a hybrid architecture utilizing on premises and cloud based workflows are the best solution. Our goal is to analyze your current state and evolve your processes toward the desired goal with no disruption to your business. The next step and most important, is to excite your staff through training to embrace the change in a positive manner. As a decision maker, having your company workflow functioning within your brick and mortar and mobile on the go with no loss of productivity is the benchmark that must be attained as the ultimate back up and disaster plan.

From consultation, design, implementation and support, our goal is your complete peace of mind that your data is secure, your equipment is properly maintained, your network is running smoothly and your voice communications are unified internally/externally. We remove the threshold of your brick and mortar operations and connect all operations together seamlessly to achieve productivity increases, cost decreases and cyber risk mitigation. As your trusted advisor, your success is our success. We are not ashamed to say that we love our clients and value our opportunity to serve your business through integrity and accountability measured by results.

SOLUTIONS





725 W Lanier Ave.
Fayetteville, GA 30214
Phone: (770) 716-7558
Fax: (770) 716-0883
customerservice@tri-copy.com

tri-copy.com